



Enabling Practice Success by Being  
Physician Led. Practice Proven.®

 **AON** American Oncology Network

# THE AON DIFFERENCE



## Practice Diversification

A partnership with AON enables practice growth and access to new revenue streams through centralized ancillaries such as clinical lab, pathology and oral oncolytic pharmacy.



## Economies of Scale

Our ability to aggregate size and scale helps us to provide practices with the most competitive and attentive vendor services and drug pricing.



## It's a Partnership

You deserve a partner and expert guide that evolves to meet your needs and stays ahead of industry and regulatory changes. With a drive to innovate cancer care, we're focused on the future of healthcare and how we can support your practice.



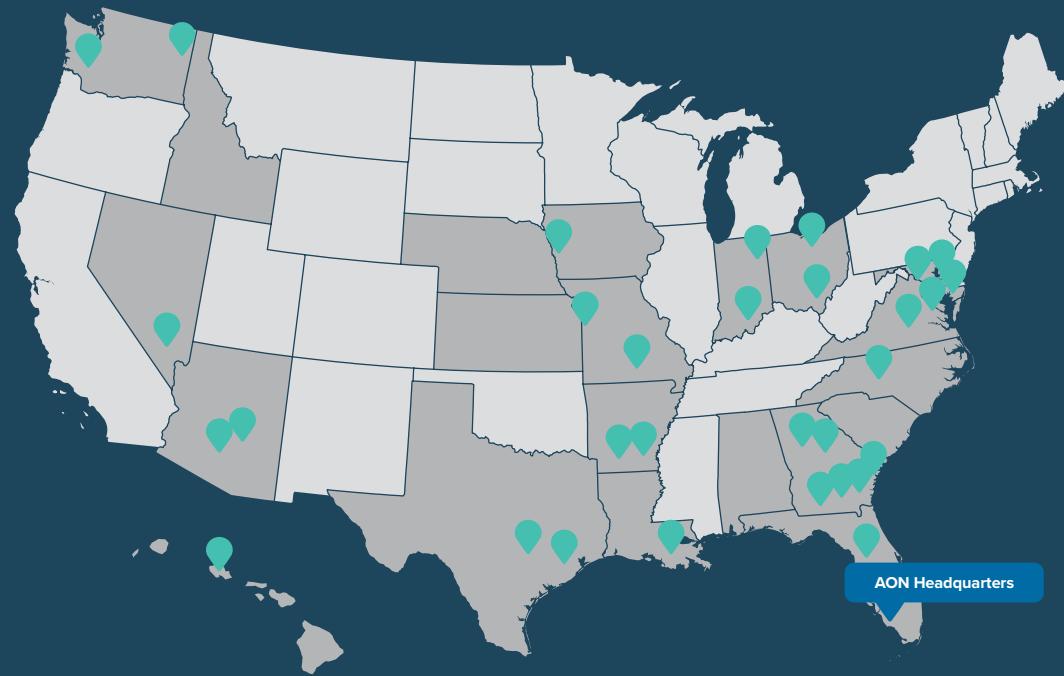
With AON, you can focus on patients—because we're focused on you.



## DELIVERING BETTER CARE TOGETHER

We are the fastest growing network of community oncology practices delivering local access to exceptional cancer care.

We partner with physicians and their practices to help them navigate the complex healthcare landscape, improve quality of care and elevate community oncology.



39

Practices

290+

Providers

120+

Locations

21

States

## THAT'S WHY WE FOCUS ON

### Enriching the patient experience

By supporting the delivery of true value-based care through participation in the Enhancing Oncology Model program and enhanced services, such as care coordination.

### Improving the lives of those who practice medicine

With decades of proven practice management expertise and the enablement of new revenue streams by accessing additional service lines such as clinical lab, pathology and oral oncolytic pharmacy.

### Being 100% physician led and governed

Allowing for practice autonomy, where our partnership is collaborative and leveraged as a resource but, ultimately, what gets implemented in the practice is up to you.

“Practices can sometimes have concerns about losing autonomy and independence if they join a corporate program. With AON, we haven’t lost our autonomy and are free to practice what we consider to be the best medicine for our patients.”

Jeanna Knoble, MD  
Zangmeister Cancer Center





## HELPING YOU DELIVER HIGH-QUALITY PATIENT-CENTERED CARE

A partnership with AON ensures patients receive the best possible care and experience. We are patient first, always.



### PHARMACY

We provide in-house specialty pharmacy services with ready access to 99% of available oral oncolytics. Medications are dispensed quickly to ensure patients never miss a dose.



### LAB & PATHOLOGY

We offer centralized pathology services to support more informed clinical decisions and help achieve the best possible patient outcomes.



### CLINICAL TRIALS

We have the expertise and resources to help your practice begin or expand its participation in clinical research trials, so you can provide your patients with convenient access to the latest and most innovative therapies close to home.



### RADIATION & RADIOLOGY

We help establish radiology and radiation services for accurate diagnosis and precise treatment with tailored, comprehensive support.



### VALUE-BASED CARE ARRANGEMENTS

We provide the expertise, resources, and payer relationships needed to navigate value-based care arrangements, improving patient outcomes while maximizing reimbursement and operational efficiency.

## EASING THE ADMINISTRATIVE BURDEN

Practices that join AON see enhanced results through adoption of best practices and access to increased resources, thanks to efficient and effective centralized services.



### DRUG PROCUREMENT

Our dedicated procurement team checks, tracks and monitors drug supply and inventory to ensure that you and your patients have seamless access to all available treatments.



### REVENUE CYCLE

Our revenue cycle team is data driven and focused on industry-leading metrics. Our use of best practices in coding, claims processing and collections helps drive efficiencies and optimize payments and reimbursement.



### MiBA

MiBA, our healthcare technology company, harnesses AI-driven analytics to deliver real-time, data-driven insights and education, empowering you to make informed treatment decisions and personalize patient care.



### PAYER CONTRACTING

Value-based models require strong collaboration between providers and payers. With your clinical expertise and our experienced payer team leading negotiations, we'll help you drive your practice forward, improve patient outcomes and reduce costs.



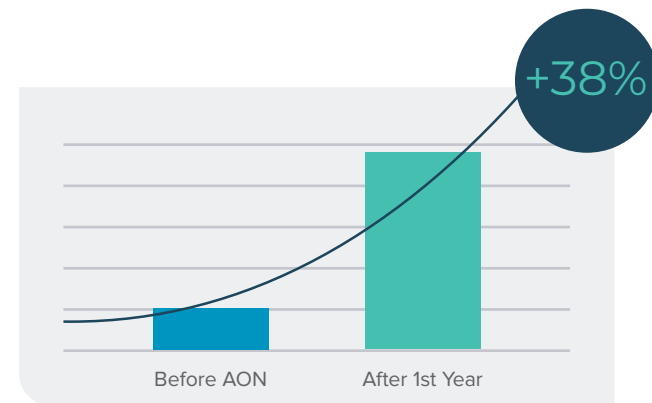
### RECRUITMENT

Finding skilled clinicians and administrative staff quickly and efficiently is key to practice success. Our recruitment services help you recruit the talent needed in a competitive market.

## A PROVIDER-CENTERED APPROACH FOR LASTING GROWTH

Our approach aligns incentives with practices, enhances revenue streams, drives cost savings for better financial outcomes, and reduces administrative burden—allowing providers to focus on delivering exceptional patient care.

On average, physicians experience an earnings increase of over 38% after their first year with AON.



*Compares months 13-15 PDP run rate to pre-AON baseline PDP. Includes 20 practices (98 physicians) that have been on the AON platform for 15 or more months.*



“The lab and pathology team at AON provide real-time, precise data, and are continually expanding their services. They’re increasing internal capabilities and forging new partnerships to enhance patient care.”

Brian Mulherin, MD  
Hematology Oncology of Indiana



“With AON I can stay completely focused on the patient because half my mind is no longer occupied with administrative issues. We can function more efficiently as individuals and be even more patient-centered than before.”

Raja S. Mehdi, MD  
Hope Cancer Care of Nevada



Your path to better care  
starts here.

[AONcology.com](https://www.aoncology.com)



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